

October 2023

## Motorcycle futures market overview

Again, the news has possibility seen the potential short-term change in the supply of motorcycles as the poor weather sees lower new registrations for two months. The latest Motorcycle Industry Association new registration figures available for August have again shown a shrinking of the new market when compared to 2022. Total registrations are down 632 (-7.1%) for August and the year-to-date retreated by 3,321 (-4%).

Slightly better news that could have longer term effects is that High Street lenders have started to reduce interest mortgage rates further. Hopefully this is the stabilisation that is necessary so people can plan better fiscally and of course gain some confidence to start spending again.

Comparison to the last “normal” year, 2019, where the comparable month saw 6,924 registrations and Y-T-D was 76,305, this year has increased 18.5% and 5% respectively over 2019. Over the last decade as stock has become more difficult to get, we have seen prices increasing which also led long-term residual value expectations to also increase. Even with the current unsettled economic global situation, history tells us that recovery should be on the cards at some point in 2024 to a smaller extent with an even brighter outlook past that. As this product is looking to predict values past this recovery, the opinion is still for robust prices moving forward.

### New Models

iD	Manufacturer	Model	Derivative
22216	NORTON	V4CR	V4CR (23MY)
22256	LEXMOTO	RSS125	RSS125 (24MY)
22257	SUZUKI	KATANA	GSX-S1000SRQM4 (24MY)
22259	BMW	S1000 R SPORT	S1000 R Sport with M Pack (21MY)
22260	SUZUKI	GSX-8S	GSX800RQM4 (24MY)
22261	SUZUKI	GSX-R125	GSX-R125RLXM4 (24MY)
22262	SUZUKI	GSX-R125	GSX-R125RLM4 (24MY)
22263	SUZUKI	GSX-S1000	GSX-S1000RQM4 (24MY)
22264	SUZUKI	GSX-S1000GT	GSX-S1000TRQM4 (24MY)
22265	SUZUKI	GSX-S1000GT +	GSX-S1000TPRQM4 (24MY)
22266	SUZUKI	GSX-S125	GSX-S125RLXM4 (24MY)
22267	SUZUKI	GSX-S125	GSX-S125RLM4 (24MY)
22268	SUZUKI	GSX-S950	GSX-S950WQM4 (24MY)
22269	SUZUKI	HAYABUSA	GSX1300RRQ2M4 (24MY)
22270	SUZUKI	HAYABUSA 25TH ANNIVERSARY	GSX1300RRQM4 (24MY)
22274	SUZUKI	V-STROM 1050	DL1050RRM4 (24MY)
22275	SUZUKI	V-STROM 1050 TOUR	DL1050RRTM4 (24MY)
22276	SUZUKI	V-STROM 1050DE	DL1050RJM4 (24MY)
22277	SUZUKI	V-STROM 1050DE TOUR	DL1050RJTM4 (24MY)
22278	SUZUKI	V-STROM 800DE	DL80DERCM4 (24MY)
22279	SUZUKI	V-STROM 800DE TOUR	DL8DERCTM4 (24MY)
22280	MBP	C 1002 V	C 1002 V (23MY)
22281	KEEWAY	V-302 C	V-302 C (23MY)
22290	KAWASAKI	Z125 PERFORMANCE	BR125LRFAN Special Colour Graphics (24MY)
22291	KAWASAKI	Z125 PERFORMANCE	BR125LRFNN (24MY)
22292	KAWASAKI	NINJA 125 PERFORMANCE	BX125BRFAN Special Colour Graphics (24MY)

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By cap hpi

22293	KAWASAKI	VULCAN S	EN650MRFAN Special Colour Graphics (24MY)
22294	KAWASAKI	VULCAN S PERFORMANCE	EN650MRFAN Special Colour Graphics (24MY)
22295	KAWASAKI	VULCAN S TOURER	EN650MRFAN Special Colour Graphics (24MY)
22296	KAWASAKI	VULCAN S	EN650MRFNN (24MY)
22297	KAWASAKI	VULCAN S PERFORMANCE	EN650MRFNN (24MY)
22298	KAWASAKI	VULCAN S TOURER	EN650MRFNN (24MY)
22299	KAWASAKI	Z650 PERFORMANCE EDITION	ER650SRFAN Special Colour Graphics (24MY)
22300	KAWASAKI	Z650 PERFORMANCE EDITION	ER650SRFNN (24MY)
22301	KAWASAKI	NINJA 650 PERFORMANCE	EX650SRFAN Special Colour Graphics (24MY)
22302	KAWASAKI	NINJA 650 PERFORMANCE	EX650SRFNN (24MY)
22303	KAWASAKI	NINJA 650 TOURER	EX650SRFAN Special Colour Graphics (24MY)
22304	KAWASAKI	NINJA 650 TOURER	EX650SRFNN (24MY)
22305	KAWASAKI	NINJA 650	EX650SRFNN (24MY)
22306	KAWASAKI	VERSYS 650	KLE650JRFAN Special Colour Graphics (24MY)
22307	KAWASAKI	VERSYS 650	KLE650JRFNN (24MY)
22308	KAWASAKI	VERSYS 650 GRAND TOURER	KLE650JRFAN Special Colour Graphics (24MY)
22309	KAWASAKI	VERSYS 650 GRAND TOURER	KLE650JRFNN (24MY)
22310	KAWASAKI	VERSYS 650 TOURER	KLE650JRFAN Special Colour Graphics (24MY)
22311	KAWASAKI	VERSYS 650 TOURER	KLE650JRFNN (24MY)
22312	KAWASAKI	VERSYS 1000 S GRAND TOURER	KLZ1000ERFNN (24MY)
22313	KAWASAKI	VERSYS 1000 SE GRAND TOURER	KLZ1000DRFNN (24MY)
22314	KAWASAKI	VERSYS 1000 GRAND TOURER	KLZ1000CRFNN (24MY)
22315	KAWASAKI	VERSYS 1000 TOURER	KLZ1000CRFNN (24MY)
22316	KAWASAKI	VERSYS 1000 SE TOURER	KLZ1000DRFNN (24MY)
22317	KAWASAKI	VERSYS 1000 S TOURER	KLZ1000ERFNN (24MY)
22318	KAWASAKI	Z H2 PERFORMANCE	ZR1000PRFAN Special Colour Graphics (24MY)
22319	KAWASAKI	Z H2 SE PERFORMANCE	ZR1000RRFNN (24MY)
22320	KAWASAKI	Z900 PERFORMANCE EDITION	ZR900FRFBN Special Colour Graphics II (24MY)
22321	KAWASAKI	Z900	ZR900FRFBN Special Colour Graphics II (24MY)
22322	KAWASAKI	Z900 PERFORMANCE EDITION	ZR900FRFNN (24MY)
22323	KAWASAKI	Z900 SE PERFORMANCE	ZR900MRFNN (24MY)
22324	KAWASAKI	NINJA 1000 SX PERFORMANCE	ZX1002KRFAN Special Colour Graphics (24MY)
22325	KAWASAKI	NINJA 1000 SX PERFORMANCE TOURER	ZX1002KRFAN Special Colour Graphics (24MY)
22326	KAWASAKI	NINJA 1000 SX TOURER	ZX1002KRFAN Special Colour Graphics (24MY)
22327	KAWASAKI	NINJA 1000 SX PERFORMANCE	ZX1002KRFNN (24MY)
22328	KAWASAKI	NINJA 1000 SX PERFORMANCE TOURER	ZX1002KRFNN (24MY)
22329	KAWASAKI	NINJA 1000 SX TOURER	ZX1002KRFNN (24MY)
22330	KAWASAKI	NINJA ZX-10R ABS	ZX1002LRFAN (24MY)
22331	KAWASAKI	NINJA ZX-10R ABS PERFORMANCE EDITION	ZX1002LRFAN (24MY)
22332	KAWASAKI	NINJA ZX-4RR	ZX400SRFNN (24MY)
22333	KAWASAKI	NINJA H2 SX PERFORMANCE EDITION	ZX1002PRFNN (24MY)
22334	KAWASAKI	NINJA H2 SX PERFORMANCE TOURER	ZX1002PRFNN (24MY)
22335	KAWASAKI	NINJA H2 SX TOURER	ZX1002PRFNN (24MY)

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22336	KAWASAKI	NINJA H2 SX SE PERFORMANCE EDITION	ZX1002RRFNN (24MY)
22337	KAWASAKI	NINJA H2 SX SE PERFORMANCE TOURER	ZX1002RRFNN (24MY)
22338	KAWASAKI	NINJA H2 SX SE TOURER	ZX1002RRFNN (24MY)
22339	MOTO GUZZI	V7 STONE CORSA 850	V7 Stone Corsa (23MY)
22347	MV AGUSTA	BRUTALE 1000 RR ASSEN	Brutale 1000 RR Assen (23MY)
22352	KTM	890 ADVENTURE R RALLY	890 Adventure R Rally (24MY)
22353	ZONTES	ZT125-D	ZT125-D (23MY)
22355	APRILIA	SR GT RACE REPLICA 125	SR GT RACE REPLICA 125 (23MY)