September 2023 Future car market SMR overview

Welcome to our latest overview of Service Maintenance and Repair (SMR) Budgets, previously known as the 'gold book SMR editorial'. This is aimed at our Fleet sector customers, who may use the Budgets when setting their lease rates.

Any customer suggestions for improvement would be appreciated: please e-mail <u>dylan.setterfield@cap-hpi.com</u> Following our acquisition of Derwent Management Services in 2014, cap-hpi Ludlow (Derwent) data has been used to populate our SMR budget forecast product since October 2014, but there have been no technical changes to any of our data files or services.

As we expected, the new data represented a considerable improvement in terms of vehicle coverage compared to our previous external supplier, with more than 4,200 additional cars and LCVs being valued at implementation. Overall, Car coverage is 101.1% with many of the vehicles valued in gold book for the first time also included in the SMR data. The new budgets are based on our market leading Burn Rate data and incorporate the latest probability distributions for all elements, based on real world costs. In our opinion, it reflects a much more realistic representation of the likely future SMR expenditure than we were able to display in the past.

For any further detailed questions, please e-mail <u>smr@cap-hpi.com</u> and we will respond as a matter of urgency.

New ranges

Vehicles from the following ranges have been included in SMR product for the first time in this month's publication of SMR budget forecasts:

Range

ABARTH 500 ELECTRIC CABRIO 2023 ABARTH 500 ELECTRIC CABRIO SPECIAL EDITION 2023 ABARTH 500 ELECTRIC HATCHBACK 2023 ABARTH 500 ELECTRIC HATCHBACK SPECIAL EDITION 2023 ASTON MARTIN DB12 COUPE 2023 AUDI A6 AVANT 2023 AUDI A6 DIESEL AVANT 2023 AUDI A6 DIESEL SALOON 2023 AUDI A6 SALOON 2023 AUDI A7 DIESEL SPORTBACK 2023 AUDI A7 SPORTBACK 2023 **BENTLEY CONTINENTAL GT COUPE SPEC EDS 2023** BENTLEY CONTINENTAL GTC CONVERTIBLE SPEC EDS 2023 BMW 5 SERIES SALOON 2023 **BMW 15 SALOON 2023** BMW M3 SALOON SPECIAL EDITIONS 2023 BMW X5 DIESEL ESTATE 2023 BMW X5 ESTATE 2023 BMW X5 M ESTATE 2023 BMW X6 DIESEL ESTATE 2023 BMW X6 ESTATE 2023 BMW X6 M ESTATE 2023 BMW XM ESTATE SPECIAL EDITIONS 2023 BYD ATTO 3 HATCHBACK 2023 **BYD DOLPHIN HATCHBACK 2023** CITROEN AMI COUPE SPECIAL EDITION 2023 CITROEN C4 X DIESEL SALOON 2023 CITROEN C4 X SALOON 2023



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DS DS 4 HATCHBACK SPECIAL EDITION 2023 DS DS 9 SALOON SPECIAL EDITION 2023 **FISKER OCEAN ESTATE 2023** FISKER OCEAN ESTATE SPECIAL EDITION 2023 FORD TOURNEO COURIER ESTATE 2023 HONDA CR-V ESTATE 2023 HONDA JAZZ HATCHBACK 2023 HONDA ZR-V ESTATE 2023 HYUNDAI I10 HATCHBACK 2023 HYUNDAI I20 HATCHBACK 2023 HYUNDAI KONA ELECTRIC HATCHBACK 2023 HYUNDAI KONA HATCHBACK 2023 **JAGUAR I-PACE ESTATE 2023** JEEP AVENGER ELECTRIC HATCHBACK 2023 JEEP AVENGER HATCHBACK SPECIAL EDITION 2023 JEEP COMPASS SW SPECIAL EDITION 2023 **KIA EV9 ELECTRIC ESTATE 2023** LAMBORGHINI REVUELTO COUPE 2023 LAND ROVER DISCOVERY SPORT DIESEL SW 2023 LAND ROVER DISCOVERY SPORT SW 2023 LAND ROVER RANGE ROVER ESTATE SPECIAL EDITION 2023 LAND ROVER RANGE ROVER EVOQUE DIESEL HATCHBACK 2023 LAND ROVER RANGE ROVER EVOQUE HATCHBACK 2023 LAND ROVER RANGE ROVER SPORT ESTATE SPECIAL EDITIONS 2023 LAND ROVER RANGE ROVER VELAR DIESEL ESTATE 2023 LAND ROVER RANGE ROVER VELAR ESTATE 2023 LEXUS LM ESTATE 2023 MASERATI GRANTURISMO COUPE 2023 MASERATI GRECALE ESTATE SPECIAL EDITION 2023 MAZDA MAZDA2 HATCHBACK 2023 MAZDA MX-30 HATCHBACK 2023 MAZDA MX-30 HATCHBACK SPECIAL EDITION 2023 MCLAREN 750S COUPE 2023 MCLAREN 750S SPIDER 2023 MERCEDES-BENZ C CLASS ESTATE SPECIAL EDITIONS 2023 MERCEDES-BENZ C CLASS SALOON SPECIAL EDITIONS 2023 MERCEDES-BENZ CLA AMG COUPE 2023 MERCEDES-BENZ CLA AMG COUPE SPECIAL EDITIONS 2023 MERCEDES-BENZ CLA AMG SHOOTING BRAKE 2023 MERCEDES-BENZ CLA COUPE 2023 MERCEDES-BENZ CLA DIESEL COUPE 2023 MERCEDES-BENZ CLA DIESEL SHOOTING BRAKE 2023 MERCEDES-BENZ CLA SHOOTING BRAKE 2023 MERCEDES-BENZ EOA HATCHBACK SPECIAL EDITION 2023 MERCEDES-BENZ EOE AMG ESTATE 2023 MERCEDES-BENZ EQE ESTATE 2023 MERCEDES-BENZ EQE SALOON SPECIAL EDITION 2023 MERCEDES-BENZ GLA AMG HATCHBACK 2023 MERCEDES-BENZ GLA DIESEL HATCHBACK 2023 MERCEDES-BENZ GLA HATCHBACK 2023 MERCEDES-BENZ GLA HATCHBACK SPECIAL EDITION 2023 MERCEDES-BENZ GLB AMG ESTATE 2023 MERCEDES-BENZ GLB DIESEL ESTATE 2023 MERCEDES-BENZ GLB ESTATE 2023 MERCEDES-BENZ GLB ESTATE SPECIAL EDITIONS 2023 MERCEDES-BENZ GLC COUPE 2023 MERCEDES-BENZ GLC DIESEL COUPE 2023 MERCEDES-BENZ GLE AMG COUPE 2023





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MERCEDES-BENZ GLE AMG ESTATE 2023 MERCEDES-BENZ GLE COUPE 2023 MERCEDES-BENZ GLE DIESEL COUPE 2023 MERCEDES-BENZ GLE DIESEL ESTATE 2023 MERCEDES-BENZ GLE ESTATE 2023 MERCEDES-BENZ GLS DIESEL ESTATE 2023 MERCEDES-BENZ GLS ESTATE 2023 MERCEDES-BENZ S CLASS AMG SALOON 2023 MG MOTOR UK HS HATCHBACK 2023 MINI ELECTRIC CONVERTIBLE SPECIAL EDITIONS 2023 NISSAN LEAF HATCHBACK SPECIAL EDITIONS 2023 PEUGEOT 2008 ESTATE 2023 PEUGEOT 208 HATCHBACK 2023 PEUGEOT 508 DIESEL FASTBACK 2023 PEUGEOT 508 FASTBACK 2023 PEUGEOT 508 SW DIESEL ESTATE 2023 PEUGEOT 508 SW ESTATE 2023 PEUGEOT E-2008 ELECTRIC ESTATE 2023 PEUGEOT E-2008 ELECTRIC ESTATE SPECIAL EDITION 2023 PEUGEOT E-208 ELECTRIC HATCHBACK 2023 PEUGEOT E-208 ELECTRIC HATCHBACK SPECIAL EDITION 2023 PEUGEOT E-308 ELECTRIC HATCHBACK 2023 PEUGEOT E-308 ELECTRIC HATCHBACK SPECIAL EDITION 2023 PEUGEOT E-308 ELECTRIC SW ESTATE 2023 PORSCHE CAYENNE COUPE 2023 PORSCHE CAYENNE ESTATE 2023 **RENAULT ARKANA ESTATE 2023 RENAULT AUSTRAL ESTATE 2023** RENAULT CLIO HATCHBACK 2023 SEAT ATECA ESTATE SPECIAL EDITIONS 2023 SMART HASHTAG 1 HATCHBACK 2023 SMART HASHTAG 1 SPECIAL EDITIONS 2023 VAUXHALL ASTRA ELECTRIC HATCHBACK 2023 VAUXHALL CORSA ELECTRIC HATCHBACK 2023 VAUXHALL CORSA HATCHBACK 2023 VAUXHALL MOKKA HATCHBACK SPECIAL EDITIONS 2023 VOLKSWAGEN ID.3 HATCHBACK 2023 VOLKSWAGEN ID.3 HATCHBACK SPECIAL EDITIONS 2023 VOLKSWAGEN POLO HATCHBACK SPECIAL EDITION 2023 **VOLKSWAGEN T-CROSS ESTATE 2023 VOLKSWAGEN TOUAREG DIESEL ESTATE 2023 VOLKSWAGEN TOUAREG ESTATE 2023** VOLVO EX30 ESTATE 2023

Budget changes

The overall average budget change at 36/60 is - £-31.80. The following models see the largest changes (more than +/- 20%):



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CAPID	Description	Approximate Change	Reason
103666	Citroen E-C4 X Electric Saloon 100kW E-Series 50kWh 5dr Auto 24	-24%	Service content updates
103699	Citroen e-C4 X Electric Saloon 100kW Max 50kWh 5dr Auto 24	-24%	Service content updates
99439	CUPRA Born Electric Hatchback 150kW V1 58kWh 5dr Auto 24	38%	Tyre wear update
99440	CUPRA Born Electric Hatchback 150kW V2 58kWh 5dr Auto 24	35%	Tyre wear update
99443	CUPRA Born Electric Hatchback 150kW V3 58kWh 5dr Auto 24	31%	Tyre wear update
102053	Volvo C40 Estate 175kW Recharge Core 69kWh 5dr Auto 24	21%	Tyre wear rate and tyre size update
102054	Volvo C40 Estate 175kW Recharge Plus 69kWh 5dr Auto 24	21%	Tyre wear rate and tyre size update
103402	Volvo EX30 Estate 200kW Single Motor Plus 51kWh 5dr Auto 24	-20%	Tyre wear rate and tyre size update
103404	Volvo EX30 Estate 315kW Twin Motor Performance Plus 69kWh 5dr Auto 24	-29%	Tyre wear rate and tyre size update
103406	Volvo EX30 Estate 315kW Twin Motor Performance Ultra 69kWh 5dr Auto 24	-23%	Tyre wear rate and tyre size update
102074	Volvo Xc40 Electric Estate 175kW Recharge Core 69kWh 5dr Auto 24	26%	Rear tyre size correction
102075	Volvo Xc40 Electric Estate 175kW Recharge Plus 69kWh 5dr Auto 24	26%	Rear tyre size correction
102077	Volvo Xc40 Electric Estate 300kW Recharge Twin Core 82kWh 5dr AWD Auto 24	20%	Rear tyre size correction
102078	Volvo Xc40 Electric Estate 300kW Recharge Twin Plus 82kWh 5dr AWD Auto 24	20%	Rear tyre size correction

VAT

VAT is excluded from all calculations.

Service intervals

All calculations are based upon the service intervals recommended by the manufacturer.

The following factors must be considered when setting maintenance budgets

All values are standard average discounted rate by Manufacturer. Data includes 2nd & 3rd year warranty only covered exclusively by the Manufacturer. No manufacturer goodwill payments are included in the data. All costs are original parts price (manufacturers/franchise dealers). Vehicle usage is set at medium and assumes on road use only. Replacement tyres are assumed to be premium brand. Mortality rates are average for standard use. Where data is unavailable then certain assumptive aspects of data will be used based on available information for existing models sharing common features.

In cases where no data is available and there are no common equivalents then either an assumptive figure based on the best available information will be used or alternatively no data will be issued.

The following elements are excluded from cap hpi gold book SMR

Additional warranty costs. Relief vehicles Accident management costs Road fund license Insurance costs Costs of finance Fuel

