

September 2023

Motorcycle futures market overview

The UK employment rate is fluctuating slightly and estimates for July shows an increase. Annual growth in pay was 7.8% in Q2, the highest regular annual growth since comparable records began in 2001, with bonuses it was 8.2%, (affected by the NHS one-off bonus payments June). Good news for those getting it and giving hope that for some the spending on things like motorcycles might not be hit as hard as recent doom and gloom might suggest. Although all this could be offset by increased interest rates. Any small sign, if any, of recovery is still small and in no way has yet indicated a trend. With the seasonal slower times around the corner, it's not the time to get complacent and the latest registration figures from the Motorcycle Industry Association, (July), do not make positive reading. Around a 1,000 less, or 9.1%, with the year to date -3.6% that in real numbers is 2,689 less. Not the best start to the second half of the year, we would expect to see leisure motorcycles doing well through the summer months, but has the mixed weather had some effects on sales?.

As the industry starts to settle back to the type of mix seen before external forces changed what was sold for a couple of years. 2024 should start see a more realistic comparison to this year for numbers, as the trade returns to something more recognisable to the pre-covid 2019 market. In reality an election in the UK that is pointing to a quantum shift could rock the boat and don't forget the US elections on the larger global economy.

All this is relevant to the short term used market, but as mentioned on a regular basis this product is mainly used in the formulation of future values for PCP types of agreements. Long term the end of contract returns tend to space out at times different to the original registrations as they are not immediately sold or returned by the customer. So disposal by the finance house can also be delayed, so supply in the used market from that source is more consistent than the original new sales patterns and therefore future predictions are also more stable and expectations remain for strong long term values.

New Models

iD	Manufacturer	Model	Derivative
22145	YAMAHA	MT-125 ABS	MT-125 ABS (24MY)
22146	YAMAHA	R125	R125 (24MY)
22147	YAMAHA	TRACER 7	Tracer 7 (24MY)
22149	YAMAHA	XSR125	XSR125 (24MY)
22189	BETA	RR 50 2T RACING	RR 50 2T Racing (20MY)
22190	BETA	RR 50 2T SUPER MOTO TRACK	RR 50 2T Super Moto Track (20MY)
22193	SEGWAY	E300SE	E300SE (23MY)
22198	AJS	LJ125T-8V BARLETTA	LJ125T-8V Barletta (23MY)
22213	DUCATI	PANIGALE V4 SP2	Panigale V4 SP2 Bautista (23MY)
22214	DUCATI	PANIGALE V4 SP2	Panigale V4 SP2 Peco (23MY)
22215	DUCATI	MONSTER SP 30th ANNIVERSARY	Monster SP 30th Anniversary (23MY)
22217	KAWASAKI	Z125	BR125LRFNN (24MY)
22218	KAWASAKI	Z125	BR125LRFAN Special Colour Graphics (24MY)
22219	KAWASAKI	NINJA 125	BX125BRFAN Special Colour Graphics (24MY)
22220	KAWASAKI	Z650	ER650SRFNN (24MY)
22221	KAWASAKI	Z650	ER650SRFAN Special Colour Graphics (24MY)
22222	KAWASAKI	Z650 RS	ER650RRFBB Special Colour Graphics (24MY)
22223	KAWASAKI	NINJA 650	EX650SRFAN Special Colour Graphics (24MY)
22224	KAWASAKI	Z900	ZR900FRFNN (24MY)
22225	KAWASAKI	Z900	ZR900FRFBN Special Colour Graphics (24MY)
22226	KAWASAKI	Z900 RS	ZR900KRACB Special Colour Graphics (24MY)
22227	KAWASAKI	Z900 RS	ZR900KRFBB Special Colour Graphics (24MY)

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22228	KAWASAKI	Z900 SE	ZR900MRFNN (24MY)
22229	KAWASAKI	Z900 RS SE	ZR900NRFNB (24MY)
22230	KAWASAKI	NINJA 1000 SX	ZX1002KRFNN (24MY)
22231	KAWASAKI	NINJA 1000 SX	ZX1002KRFAN Special Colour Graphics (24MY)
22232	KAWASAKI	NINJA ZX-10R ABS	ZX1002LRFAN Special Colour Graphics (24MY)
22233	KAWASAKI	NINJA H2 SX	ZX1002PRFNN (24MY)
22234	KAWASAKI	NINJA H2 SX SE	ZX1002RRFNN (24MY)
22235	KAWASAKI	VERSYS 1000	KLZ1000CRFNN (24MY)
22236	KAWASAKI	VERSYS 1000 SE	KLZ1000DRFNN (24MY)
22237	KAWASAKI	VERSYS 1000 S	KLZ1000ERFNN (24MY)
22238	KAWASAKI	Z H2	ZR1000PRFAN Special Colour Graphics (24MY)
22239	KAWASAKI	Z H2 SE	ZR1000RRFNN (24MY)
22249	HONDA	NSS750 FORZA ABS	NSS750RED (24MY)
22250	HONDA	X-ADV	ADV750RED (24MY)

Discontinued Models

15705	TRIUMPH	STREET SCRAMBLER	Street Scrambler
15777	TRIUMPH	STREET SCRAMBLER	Street Scrambler Two Tone Paint
15774	TRIUMPH	STREET SCRAMBLER	Street Scrambler Jet Black Paint
15775	TRIUMPH	STREET SCRAMBLER	Street Scrambler Matt Paint
17523	TRIUMPH	STREET SCRAMBLER	Street Scrambler (19MY)
17700	TRIUMPH	STREET SCRAMBLER	Street Scrambler Premium Paint (19MY)
19580	TRIUMPH	STREET SCRAMBLER	Street Scrambler Sandstorm (21MY)
17701	TRIUMPH	STREET SCRAMBLER	Street Scrambler Two Tone Paint (19MY)
20129	TRIUMPH	STREET TWIN	Street Twin EC1 (22MY)
19556	TRIUMPH	STREET TWIN	Street Twin Gold Line (21MY)
19835	TRIUMPH	TIGER 900 JAMES BOND SE EDITION	Tiger 900 James Bond SE Edition (21MY)
18667	BMW	F900 R SE	F900 R SE (20MY)
18670	BMW	F900 XR TE	F900 XR TE (20MY)
16605	BMW	K1600 B	K1600 B ABS
19010	BMW	M1000 RR	M1000 RR (21MY)
17652	BMW	R1250 R	R1250 R
18890	BMW	R1250 R SE	R1250 R SE (20MY)
17655	BMW	R1250 RS	R1250 RS
18891	BMW	R1250 RS SE	R1250 RS SE (20MY)
17658	BMW	S1000 RR	S1000 RR (19MY)
17660	BMW	S1000 RR M SPORT	S1000 RR M Sport
17659	BMW	S1000 RR SPORT	S1000 RR Sport (19MY)
19532	PIAGGIO	MYMOOVER 125 E5	Mymoover 125 E5 (21MY)
19205	ZERO	ZERO FXS 11KW ZF 7.2KWH	Zero FXS 11KW ZF 7.2KWH (21MY)
19206	ZERO	ZERO FXS ZF 7.2KWH	Zero FXS ZF 7.2kWh (21MY)
19208	ZERO	ZERO SR F ZF 14.4KWH	Zero SR F ZF 14.4kWh Premium (21MY)
19209	ZERO	ZERO SR F ZF 14.4KWH	Zero SR F ZF 14.4kWh Standard (21MY)

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20090	ZERO	ZERO SR S ZF 14.4+KWH	Zero SR S ZF14.4+kWh Standard (22MY)
19210	ZERO	ZERO SR S ZF14.4KWH	Zero SR S ZF 14.4 kWh Premium (21MY)
19211	ZERO	ZERO SR S ZF14.4KWH	Zero SR S ZF 14.4 kWh Standard (21MY)
19212	ZERO	ZERO SR ZF 14.4KWH	Zero SR ZF 14.4kWh (21MY)
18041	YAMAHA	TENERE 700	Tenere 700 (20MY)
19553	YAMAHA	XP560 T-MAX 20th ANNIVERSARY	XP560 T-Max 20th Anniversary (21MY)
17335	YAMAHA	XMAX 300	XMAX 300 (19MY)
17824	YAMAHA	YZF R1	YZF R1 (20MY)