

August 2023

Motorcycle futures market overview

The UK economy will likely escape a recession, according to some predictions from “experts”. This is in part thanks to an improved outlook for energy prices, a more resilient global environment and markets, although still nervous, the underlying trend is an overall positive.

Inflation continues to fall from its peak with forecasted headline inflation to moderate to 5% by 2023 Q4, averaging 7.7% in 2023 and 2.9% in 2024. There is still some uncertainty around interest rates which could be slowing recovery. But in our little corner of the world the June new market numbers supplied by the Motorcycle Industry Association after a couple of months with negative numbers has had a turnaround with an increase from 2022 of 7.9%. At the halfway point in the year the total P-T-W registrations are 2.6% down.

One possible major effect to be taken from the current market is Scooter and Moped sectors which continued to decline after the change in riders from the highs of the Covid boom, back to a pre - 2019 mix of styles. As the overall registration numbers are remaining similar, this leads to the conclusion that there is an increased number of larger leisure bikes being sold, which are also more likely to attract a PCP deal, the main use for this product.

Electric registrations for the first half-year are showing decline of 46.4%. The delivery led, plus commuter boom, with the latter including some car drivers who will have more likely been exposed to EV cars and therefore been more open to buying a plug-in two-wheeler suggests that as we move back to riders more likely seen four years ago, that even with zero emission on the horizon, rider acceptance is still low. As large capacity sales increase and there is some improvement in used stock availability, there is still no evidence that long term prices will see major movement from the current opinion for fossil fuelled machines. But with the lower popularity starting to be observed in the EV sector, movement in that particular type of machine will continue to be assessed for the need to apply any correction in long term opinion.

New Models

iD	Manufacturer	Model	Derivative
22042	LEXMOTO	NEXUS 125	Nexus TR125T-5
22096	WK BIKES	COLT 50	COLT 50 (23MY)
22100	WK BIKES	MAVERIC 125	Maveric 125 (MY23)
22101	PIAGGIO	VESPA PRIMAVERA DISNEY 50	Vespa Primavera Disney 50 (23MY)
22102	PIAGGIO	VESPA PRIMAVERA DISNEY 125	Vespa Primavera 125 (23MY)
22103	PIAGGIO	VESPA GTV 300	Vespa GTV 300 (23MY)
22106	ZONTES	ZT125-Z2	ZT125-Z2 (23MY)
22108	WK BIKES	GT MAX 50	GT MAX 50 (23MY)
22109	MAEVING	RM1	Dual Battery Special Tank Paint (23MY)
22110	MAEVING	RM1	Dual Battery Spc Tank Paint Cust Mudguards (23MY)
22111	MAEVING	RM1	Dual Battery Special Tank Paint GPS (23MY)
22112	MAEVING	RM1	Dual Btry Spc Tank Paint GPS Cust Mudguards (23MY)
22113	MAEVING	RM1	Dual Btry Spc Tank Paint GPS Pwr Limited (23MY)
22114	MAEVING	RM1	Dual Btry Spc TP GPS Pwr Ltd Cust Mudguards (23MY)
22115	MAEVING	RM1	Dual Battery Spc Tank Paint Power Limited (23MY)
22116	MAEVING	RM1	Dual Btry Spc TP Pwr Limited Cust Mudguards (23MY)
22117	MAEVING	RM1	Single Battery Special Tank Paint (23MY)
22118	MAEVING	RM1	Single Btry Spc Tank Paint Cust Mudguards (23MY)
22119	MAEVING	RM1	Single Battery Special Tank Paint GPS (23MY)
22120	MAEVING	RM1	Single Btry Spc Tank Paint GPS Cust Mudguards 23MY
22121	MAEVING	RM1	Single Battery Spc Tank Paint GPS Pwr Limited 23MY
22122	MAEVING	RM1	Single Btry Spc T P GPS Pwr Ltd Cust Mudguard 23MY
22123	MAEVING	RM1	Single Battery Spc Tank Paint Pwr Limited (23MY)

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By cap hpi

22124	MAEVING	RM1	Single Btry Spc Tank P Pwr Ltd Cust Mudguards 23MY
22125	MAEVING	RM1	Dual Battery Premium Tank Paint (23MY)
22126	MAEVING	RM1	Dual Battery Prem Tank Paint Cust Mudguards (23MY)
22127	MAEVING	RM1	Dual Battery Premium Tank Paint GPS (23MY)
22128	MAEVING	RM1	Dual Btry Prem Tank Paint GPS Cust Mudguards 23MY
22129	MAEVING	RM1	Dual Battery Prem Tank Paint GPS Pwr Limited 23MY
22130	MAEVING	RM1	Dual Btry Prem T P GPS Pwr Ltd Cust Mudguards 23MY
22131	MAEVING	RM1	Dual Battery Prem Tank Paint Pwr Limited (23MY)
22132	MAEVING	RM1	Dual Btry Prem Tank P Pwr Lim Cust Mudguards 23MY
22133	MAEVING	RM1	Single Battery Premium Tank Paint (23MY)
22134	MAEVING	RM1	Single Battery Prem Tank Paint Cust Mudguards 23MY
22135	MAEVING	RM1	Single Battery Premium Tank Paint GPS (23MY)
22136	MAEVING	RM1	Single Btry Prem Tank Paint GPS Cust Mudguards23MY
22137	MAEVING	RM1	Single Btry Prem Tank Paint GPS Pwr Limited 23MY
22138	MAEVING	RM1	Single Btry Prem T P GPS Pwr Ltd Cust Mudguard23MY
22139	MAEVING	RM1	Single Battery Prem Tank Paint Pwr Limited (23MY)
22140	MAEVING	RM1	Single Btry Prem Tank P Pwr Ltd Cust Mudguards23MY
22141	ZAPP SCOOTER	ZAPP i300 OCEAN	Zapp i300 Ocean (23MY)
22142	ZAPP SCOOTER	ZAPP i300 BIO	Zapp i300 Bio (23MY)
22143	ZAPP SCOOTER	ZAPP i300 CARBON	Zapp i300 Carbon (23MY)
22144	ZAPP SCOOTER	ZAPP i300 CARBON LAUNCH EDITION	Zapp i300 Carbon Launch Edition (23MY)
22165	TRIUMPH	TIGER 900 GT ARAGON	Tiger 900 GT Aragon (23MY)
22166	TRIUMPH	TIGER 900 RALLY ARAGON	Tiger 900 Rally Aragon (23MY)
22167	CF MOTO	800NK SPORT	800NK Sport (23MY)
22168	CF MOTO	700MT	700MT (23MY)
22169	CF MOTO	800MT EXPLORER	800MT Explorer (23MY)
22187	KAWASAKI	NINJA ZX-10RR PERFORMANCE EDITION	ZX1002TRFNN (24MY)

Discontinued Models

19349	HARLEY-DAVIDSON	TOURING ROAD GLIDE SPECIAL	FLTRXS Colour Option (21MY)
18266	HARLEY-DAVIDSON	TOURING ROAD KING	FLHR Vivid Black (20MY)
17989	SUR-RON	LB-X	LB-X