

July 2023

Motorcycle futures market overview

The conflict in Eastern Europe is still with us with little sign of resolution, but has now become the new normal and less effect on the global economy. Energy prices are on the way down and diesel has reduced from 20p/ltr more than petrol, back to a few pence, similar to the price differential we are more used to. The positive that will hopefully follow is that transported goods will hopefully have some of the inflationary pressure relieved helping with continued a reduction seen recently. Forecasts are around 5% for Q4 2023 with an average of just over 7% for the year and less than 3% into 2024. Interest rates are still in the realms of possible increases, up to another point above the current base rate, but now predictions are for the UK domestic economy to escape recession and a small increase in GDP. The effects will continue to stifle growth in some businesses for a couple of years, including our industry which although has remained comparatively strong, is now looking less positive as consumer spending is forecast to remain flat well into most of next year.

This is confirmed in latest MCIA market figures for May new registrations. The month finished at -8.7% versus the same month in 2022 and the five months year-to-date totals also at a minus of 5.2%. The market is returning to a more normal mix of types/models seen before the pandemic, Moped, electric and scooter all suffering large declines as the last step delivery usage which saw a large increase over the pandemic, now returns to the market of four years ago. The reduction in total new registrations when Scooter is stripped out after a few torrid months is encouraging for the Motorcycle part of the industry as it is only -2.5% compared to last year, (Scooter declined by a quarter compared to May 2022).

Larger bike sales are a mixed bag of good/bad news, as Adventure, Road Sport and Naked are still in a small positive situation. The larger 500cc and over classes where there is the majority of PCP deals written (this product is for future values after all), has registration numbers looking brighter, particularly 751-1000cc.

All this is suggesting that the supply of used motorcycles over the longer period will be similar to the current used market, with just enough to quench the thirst, but with remaining robust prices. Consequently the reporting of future values in our Monitor data is also continuing accordingly with deals written now returning at a time of stronger economic climate and increasing consumer demand.

New Models

iD	Manufacturer	Model	Derivative
21763	BENELLI	TRK 702 E5	TRK 702 E5 (23MY)
21764	BENELLI	TRK702 X E5	TRK 702 X E5 (23MY)
22040	PEUGEOT	PM 01	PM 01 (23MY)
22041	PEUGEOT	XP 400	XP 400 (23MY)
22043	CCM	SPITFIRE CLASSIC TRACKER PREMIUM	Splitfire Class Tracker Premium (23MY)
22044	CCM	SPITFIRE CLASSIC TRACKER ULTIMATE	Spitfire Classic Tracker Ultimate (23MY)
22045	CCM	SPITFIRE HERITAGE 71	Spitfire Heritage 71 (23MY)
22046	HONDA	XL750 TRANSALP PLUS	XL750PED (23MY)
22047	HARLEY-DAVIDSON	CVO TOURING ROAD GLIDE	FLTRXSE Custom Colour (23MY)
22048	HARLEY-DAVIDSON	CVO TOURING ROAD GLIDE	FLTRXSE Gunslinger Paint (23MY)
22049	HARLEY-DAVIDSON	CVO TOURING STREET GLIDE	FLHXSE Custom Colour (23MY)
22050	HARLEY-DAVIDSON	CVO TOURING STREET GLIDE	FLHXSE Gunslinger Paint (23MY)
22051	YAMAHA	BOOSTER	Booster (23MY)
22052	RIEJU	AVENTURA 125	Aventura 125 (23MY)
22053	DUCATI	SUPERSPORT S 950	SuperSport S 950 - White Stripe (23MY)
22054	DUCATI	PANIGALE V2	Panigale V2 - Black (23MY)
22055	DUCATI	MULTISTRADA V2 S	Multistrada V2 S Black (23MY)

Motorcycle editorial

By cap hpi

22056	DUCATI	MULTISTRADA V2 ST	Multistrada V2 ST Black (23MY)
22057	DUCATI	HYPERMOTARD 950 RVE	Hypermotard 950 RVE (23MY)
22058	DUCATI	MONSTER 937	Monster White (23MY)
22059	DUCATI	MONSTER PLUS 937	Monster Plus 937 White (23MY)
22060	SUZUKI	ADDRESS 125	UZ125NEYM4 (24MY)
22061	SUZUKI	BURGMAN 400	AN400AM4 (24MY)
22062	SUZUKI	AVENIS 125	UN125NE2M4 (24MY)
22063	SUZUKI	BURGMAN STREET 125EX	UB125LNMM4 (24MY)
22064	SUZUKI	GSX-S1000	GSX-S1000RQ2M3 (23MY)
22065	SUZUKI	GSX-S1000GT	GSX-S1000TRQ2M3 (23MY)
22066	SUZUKI	GSX-S1000GT +	GSX-S1000TPRQ2M3 (23MY)
22067	SUZUKI	GSX-S950	GSX-S950WQ2M3 (23MY)
22068	SUZUKI	KATANA	GSX-S1000SRQ2M3 (23MY)
22069	SUZUKI	SV650 ABS	SV650AM4 (24MY)
22070	SUZUKI	SV650X ABS	SV650XAM4 (24MY)
22071	SUZUKI	V-STROM 1050 TOUR	DL105RRTM3 (23MY)
22072	SUZUKI	V-STROM 1050DE TOUR	DL105RJTM3 (23MY)
22073	SUZUKI	V-STROM 650	DL650AM4 (24MY)
22074	SUZUKI	V-STROM 650XT	DL650XAM4 (24MY)
22075	SUZUKI	V-STROM 800DE TOUR	DL8DERCTM3 (23MY)

Discontinued Models

17106	SYM	JET 4 50	Jet 4 50 E4
17585	KTM	790 DUKE L	790 Duke L (19MY)
15773	KAWASAKI	NINJA ZX-10RR PERFORMANCE EDITION	ZX1000ZHF
14957	KAWASAKI	Z300 ABS PERFORMANCE EDITION	ER300BGF
15769	KAWASAKI	Z900	ZR900BHF (17MY)
17584	KTM	790 DUKE	790 Duke (19MY)
18573	KTM	790 DUKE	790 Duke (20MY)
19891	SUZUKI	GSX-R1000R PHANTOM	GSX-R1000RAM1 (21MY)
20128	TRIUMPH	ROCKET 3 GT	Rocket 3 GT 221 (22MY)
19554	TRIUMPH	ROCKET 3 GT	Rocket 3 GT Black Edition (21MY)
20127	TRIUMPH	ROCKET 3 R	Rocket 3 R 221 (22MY)
19555	TRIUMPH	ROCKET 3 R	Rocket 3 R Black Edition (21MY)
19700	TRIUMPH	STREET TRIPLE RS	Street Triple RS (20MY)
20129	TRIUMPH	STREET TWIN	Street Twin EC1 (22MY)
19556	TRIUMPH	STREET TWIN	Street Twin Gold Line (21MY)
19835	TRIUMPH	TIGER 900 JAMES BOND SE EDITION	Tiger 900 James Bond SE Edition (21MY)
19380	HARLEY-DAVIDSON	CVO TOURING LIMITED	FLHTKSE Custom Colour (21MY)
19379	HARLEY-DAVIDSON	CVO TOURING ROAD GLIDE	FLTRXSE - Custom Colour (21MY)
19378	HARLEY-DAVIDSON	CVO TOURING STREET GLIDE	FLHXSE Custom Colour (21MY)
19388	HARLEY-DAVIDSON	CVO TRI GLIDE	FLHTCUTGSE Custom Colour (21MY)
19382	HARLEY-DAVIDSON	FREEWHEELER	FLRT Colour Option (21MY)

Motorcycle editorial

By cap hpi

19383	HARLEY-DAVIDSON	FREEWHEELER	FLRT Custom Colour (21MY)
19381	HARLEY-DAVIDSON	FREEWHEELER	FLRT Vivid Black (21MY)
19330	HARLEY-DAVIDSON	SOFTAIL BREAKOUT 114	FXBRS Custom Colour (21MY)
17381	HARLEY-DAVIDSON	SOFTAIL BREAKOUT 114	FXBRS Custom Colour Options (19MY)
19328	HARLEY-DAVIDSON	SOFTAIL BREAKOUT 114	FXBRS Vivid Black (21MY)
19334	HARLEY-DAVIDSON	SOFTAIL ELECTRA GLIDE REVIVAL	FLH Tri Tone (MY21)
19327	HARLEY-DAVIDSON	SOFTAIL FAT BOB 114 FXFBS	FXFBS Colour Option (21MY)
19326	HARLEY-DAVIDSON	SOFTAIL FAT BOB 114 FXFBS	FXFBS Vivid Black (21MY)
19332	HARLEY-DAVIDSON	SOFTAIL FAT BOY 114 FLFBS	FLFBS Colour Option (21MY)
19333	HARLEY-DAVIDSON	SOFTAIL FAT BOY 114 FLFBS	FLFBS Two Tone (21MY)
19331	HARLEY-DAVIDSON	SOFTAIL FAT BOY 114 FLFBS	FLFBS Vivid Black (21MY)
19336	HARLEY-DAVIDSON	SOFTAIL HERITAGE CLASSIC	FLHC Colour Option (21MY)
19337	HARLEY-DAVIDSON	SOFTAIL HERITAGE CLASSIC	FLHC Two Tone (21MY)
19335	HARLEY-DAVIDSON	SOFTAIL HERITAGE CLASSIC	FLHC Vivid Black (21MY)
19339	HARLEY-DAVIDSON	SOFTAIL HERITAGE CLASSIC 114	FLHCS Colour Option (21MY)
19340	HARLEY-DAVIDSON	SOFTAIL HERITAGE CLASSIC 114	FLHCS Two Tone (21MY)
19338	HARLEY-DAVIDSON	SOFTAIL HERITAGE CLASSIC 114	FLHCS Vivid Black (21MY)
18222	HARLEY-DAVIDSON	SOFTAIL LOW RIDER S	FXLRS Colour Option (20MY)
19322	HARLEY-DAVIDSON	SOFTAIL LOW RIDER S	FXLRS Colour Option (21MY)
18221	HARLEY-DAVIDSON	SOFTAIL LOW RIDER S	FXLRS Vivid Black (20MY)
19321	HARLEY-DAVIDSON	SOFTAIL LOW RIDER S	FXLRS Vivid Black (21MY)
19319	HARLEY-DAVIDSON	SOFTAIL SLIM	FLSL Colour Option (21MY)
19320	HARLEY-DAVIDSON	SOFTAIL SLIM	FLSL Two Tone (21MY)
19318	HARLEY-DAVIDSON	SOFTAIL SLIM	FLSL Vivid Black (21MY)
19325	HARLEY-DAVIDSON	SOFTAIL SPORT GLIDE	FLSB Custom Colour (21MY)
19323	HARLEY-DAVIDSON	SOFTAIL SPORT GLIDE	FLSB Vivid Black (21MY)
19315	HARLEY-DAVIDSON	SOFTAIL STANDARD	FXST Custom Colour (21MY)
18699	HARLEY-DAVIDSON	SOFTAIL STANDARD	FXST Vivid Black (20.5MY)
19314	HARLEY-DAVIDSON	SOFTAIL STANDARD	FXST Vivid Black (21MY)
19317	HARLEY-DAVIDSON	SOFTAIL STREET BOB 114	FXBBS Colour Option (21MY)
19316	HARLEY-DAVIDSON	SOFTAIL STREET BOB 114	FXBBS Vivid Black (21MY)
19366	HARLEY-DAVIDSON	TOURING ROAD GLIDE LIMITED	FLTRK Colour Option (21MY)
19367	HARLEY-DAVIDSON	TOURING ROAD GLIDE LIMITED	FLTRK Colour Option/Black Engine (21MY)
19370	HARLEY-DAVIDSON	TOURING ROAD GLIDE LIMITED	FLTRK Custom Colour (21MY)
19368	HARLEY-DAVIDSON	TOURING ROAD GLIDE LIMITED	FLTRK Two Tone (21MY)
19369	HARLEY-DAVIDSON	TOURING ROAD GLIDE LIMITED	FLTRK Two Tone/Black Engine (21MY)
19364	HARLEY-DAVIDSON	TOURING ROAD GLIDE LIMITED	FLTRK Vivid Black (21MY)
19365	HARLEY-DAVIDSON	TOURING ROAD GLIDE LIMITED	FLTRK Vivid Black/Black Engine (21MY)
19349	HARLEY-DAVIDSON	TOURING ROAD GLIDE SPECIAL	FLTRXS Colour Option (21MY)
19353	HARLEY-DAVIDSON	TOURING ROAD GLIDE SPECIAL	FLTRXS Colour Option/Black Engine (21MY)
19351	HARLEY-DAVIDSON	TOURING ROAD GLIDE SPECIAL	FLTRXS Custom Colour (21MY)
19355	HARLEY-DAVIDSON	TOURING ROAD GLIDE SPECIAL	FLTRXS Custom Colour/Black Engine (21MY)
19350	HARLEY-DAVIDSON	TOURING ROAD GLIDE SPECIAL	FLTRXS Two Tone (21MY)

Motorcycle editorial

By cap hpi

19354	HARLEY-DAVIDSON	TOURING ROAD GLIDE SPECIAL	FLTRXS Two Tone/Black Engine (21MY)
19348	HARLEY-DAVIDSON	TOURING ROAD GLIDE SPECIAL	FLTRXS Vivid Black (21MY)
19352	HARLEY-DAVIDSON	TOURING ROAD GLIDE SPECIAL	FLTRXS Vivid Black/Black Engine (21MY)
19344	HARLEY-DAVIDSON	TOURING ROAD KING	FLHR Custom Colour (21MY)
19343	HARLEY-DAVIDSON	TOURING ROAD KING	FLHR Two Tone (21MY)
18266	HARLEY-DAVIDSON	TOURING ROAD KING	FLHR Vivid Black (20MY)
19341	HARLEY-DAVIDSON	TOURING ROAD KING	FLHR Vivid Black (21MY)
18271	HARLEY-DAVIDSON	TOURING ROAD KING SPECIAL	FLHRXS Colour Option (20MY)
19346	HARLEY-DAVIDSON	TOURING ROAD KING SPECIAL	FLHRXS Colour Option (21MY)
19347	HARLEY-DAVIDSON	TOURING ROAD KING SPECIAL	FLHRXS Custom Colour (21MY)
19345	HARLEY-DAVIDSON	TOURING ROAD KING SPECIAL	FLHRXS Vivid Black (21MY)
19357	HARLEY-DAVIDSON	TOURING STREET GLIDE SPECIAL	FLHXS Colour Option (21MY)
19361	HARLEY-DAVIDSON	TOURING STREET GLIDE SPECIAL	FLHXS Colour Option/Black Engine (21MY)
19359	HARLEY-DAVIDSON	TOURING STREET GLIDE SPECIAL	FLHXS Custom Colour (21MY)
19363	HARLEY-DAVIDSON	TOURING STREET GLIDE SPECIAL	FLHXS Custom Colour/Black Engine (21MY)
19358	HARLEY-DAVIDSON	TOURING STREET GLIDE SPECIAL	FLHXS Two Tone (21MY)
19362	HARLEY-DAVIDSON	TOURING STREET GLIDE SPECIAL	FLHXS Two Tone/Black Engine (21MY)
19360	HARLEY-DAVIDSON	TOURING STREET GLIDE SPECIAL	FLHXS Vivid Black/Black Engine (21MY)
19373	HARLEY-DAVIDSON	TOURING ULTRA LIMITED	FLHTK Colour Option (21MY)
19374	HARLEY-DAVIDSON	TOURING ULTRA LIMITED	FLHTK Colour Option/ Black Engine (21MY)
19377	HARLEY-DAVIDSON	TOURING ULTRA LIMITED	FLHTK Custom Colour (21MY)
19371	HARLEY-DAVIDSON	TOURING ULTRA LIMITED	FLHTK Vivid Black (21MY)
19372	HARLEY-DAVIDSON	TOURING ULTRA LIMITED	FLHTK Vivid Black/Black Engine (21MY)
19385	HARLEY-DAVIDSON	TRIKE TRI GLIDE ULTRA	FLHTCUTG Colour Option (21MY)
19387	HARLEY-DAVIDSON	TRIKE TRI GLIDE ULTRA	FLHTCUTG Custom Colour (21MY)
19386	HARLEY-DAVIDSON	TRIKE TRI GLIDE ULTRA	FLHTCUTG Two Tone (21MY)
19384	HARLEY-DAVIDSON	TRIKE TRI GLIDE ULTRA	FLHTCUTG Vivid Black (21MY)
18631	HERALD MOTOR CO	BRAT 125	Brat 125 (20MY)
17493	HERALD MOTOR CO	CAFE 125	Cafe 125 (18MY)
17504	HERALD MOTOR CO	CAFE 400	Cafe 400 (18MY)
17492	HERALD MOTOR CO	CLASSIC 125	Classic 125 (18MY)
17505	HERALD MOTOR CO	CLASSIC 400	Classic 400 (18MY)
17494	HERALD MOTOR CO	CLASSIC SCRAMBLER 125	Classic Scrambler 125 (18MY)
16032	HERALD MOTOR CO	MAVERICK 125	Maverick 125
17495	HERALD MOTOR CO	MIRAGE ADVENTURE 125	Mirage Adventure 125
19191	INDIAN	ROADMASTER	Roadmaster Black Crystal/Stealth Grey Azure (21M
20442	INDIAN	ROADMASTER	Roadmaster Black Metallic (22MY)
19192	INDIAN	ROADMASTER	Roadmaster Maroon/Crimson Matallic (21MY)
20443	INDIAN	ROADMASTER	Roadmaster Maroon/Crimson Metallic (22MY)
18551	INDIAN	ROADMASTER ICON	Roadmaslcon Icon (20MY)
19525	APRILIA	RS 125 REPLICA E5	RS 125 Replica E5 (21MY)
16007	CCM	SPIRFIRE	Spitfire
19024	CCM	SPIRFIRE BLACKOUT	Spitfire Blackout (21MY)

Motorcycle editorial

By cap hpi

16481	CCM	SPITFIRE CAFE RACER	Spitfire Cafe Racer
16747	CCM	SPITFIRE FLAT TRACKER	Spitfire Flat Tracker
17931	CCM	SPITFIRE FOGGY EDITION	Spitfire Foggy Edition
17932	CCM	SPITFIRE FOGGY S EDITION	Spitfire Foggy S Edition
16280	CCM	SPITFIRE SCRAMBLER	Spitfire Scrambler
18630	CCM	SPITFIRE SIX	Spitfire Six (20MY)
16794	HONDA	C125 CUB 125	C125AKED (19MY)
17450	HONDA	CRF1000 AFRICA TWIN ADVENTURE SPORTS ABS	CRF1000A2K4ED (19MY)
17525	HONDA	CRF1000 AFRICA TWIN ADVENTURE SPORTS ABS DCT	CRF1000D2K4ED (19MY)
17451	HONDA	CRF1000L AFRICA TWIN ABS	CRF1000AKED (19MY)
17452	HONDA	CRF1000L AFRICA TWIN ABS DCT	CRF1000DKED (19MY)
17629	HONDA	GL1800B GOLD WING ABS	GL1800BKE (19MY)
17526	HONDA	NC750S ABS	NC750SAKED (19MY)
17527	HONDA	NC750S ABS DCT	NC750SDKED (19MY)
17528	HONDA	NC750X ABS DCT	NC750XDKED (19MY)
17453	HONDA	NC750XA	NC750XAKED (19MY)
17184	HONDA	NSS125A FORZA	NSS125ADKE (19MY)
17032	HONDA	NSS300 FORZA ABS	NSS300AKE (19MY)
17094	HONDA	PCX125	WW125AKED (19YM)
17633	HONDA	SH MODE	ANC125KE (19MY)
17634	HONDA	SH125A	SH125ADK (19MY)
19528	PIAGGIO	LIBERTY 50	Liberty 50 E5 (21MY)
19415	PIAGGIO	MEDLEY 125	Medley 125 E5 (21MY)
19529	PIAGGIO	MEDLEY S 125	Medley S 125 E5 (21MY)
19537	PIAGGIO	MP3 400 HPE SPORT E5	MP3 400 HPE Sport E5 (21MY)
19531	PIAGGIO	MP3 HPE SPORT ADVANCED	MP3 HPE Sport Advanced E5 (21MY)
20462	PIAGGIO	MP3 HPE SPORT ADVANCED	MP3 HPE Sport Advanced E5 (22MY)
20721	PIAGGIO	VESPA ELETTRICA 70km/h	Vespa Elettrica Red 70 km/h E5 (22MY)
19971	TRIUMPH	BONNEVILLE BOBBER	Bonneville Bobber Goldline (22MY)
19972	TRIUMPH	BONNEVILLE SPEEDMASTER	Bonneville Speedmaster Goldline (22MY)
19969	TRIUMPH	SCRAMBLER 1200 XC	Scrambler 1200 XC Goldline (22MY)
19970	TRIUMPH	SCRAMBLER 1200 XE	Scrambler 1200 XE Goldline (22MY)
20731	TRIUMPH	THRUXTON 1200 RS	Thruxton 1200 RS Ton Up (23MY)
17989	SUR-RON	LB-X	LB-X