By cap hpi

#### November 2022

# **Future car market SMR overview**

Welcome to our latest overview of Service Maintenance and Repair (SMR) Budgets, previously known as the 'gold book SMR editorial'. This is aimed at our Fleet sector customers, who may use the Budgets when setting their lease rates.

Any customer suggestions for improvement would be appreciated: please e-mail <a href="mailto:dylan.setterfield@cap-hpi.com">dylan.setterfield@cap-hpi.com</a>
Following our acquisition of Derwent Management Services in 2014, cap-hpi Ludlow (Derwent) data has been used to populate our SMR budget forecast product since October 2014, but there have been no technical changes to any of our data files or services.

As we expected, the new data represented a considerable improvement in terms of vehicle coverage compared to our previous external supplier, with more than 4,200 additional cars and LCVs being valued at implementation. Overall Car coverage is 95.9% with many of the vehicles valued in gold book for the first time also included in the SMR data. The new budgets are based on our market leading Burn Rate data and incorporate the latest probability distributions for all elements, based on real world costs. In our opinion, it reflects a much more realistic representation of the likely future SMR expenditure than we were able to display in the past.

For any further detailed questions, please e-mail <a href="mailto:smr@cap-hpi.com">smr@cap-hpi.com</a> and we will respond as a matter of urgency.

#### New ranges

Vehicles from the following ranges have been included in SMR product for the first time in this month's publication of SMR budget forecasts:

#### Range

ABARTH 695 HATCHBACK SPECIAL EDITION 2022

ABARTH 695C CONVERTIBLE 2022

ALFA ROMEO TONALE HATCHBACK 2022

BMW 3 SERIES DIESEL SALOON 2022

BMW 3 SERIES DIESEL TOURING 2022

BMW 3 SERIES SALOON 2022

**BMW 3 SERIES TOURING 2022** 

BMW 8 SERIES CONVERTIBLE 2022

**BMW 8 SERIES COUPE 2022** 

BMW 8 SERIES GRAN COUPE 2022

BMW I7 SALOON 2022

BMW iX1 ELECTRIC ESTATE 2022

BMW M3 TOURING 2022

BMW M8 CONVERTIBLE 2022

BMW M8 COUPE 2022

BMW M8 GRAN COUPE 2022

BMW X1 DIESEL ESTATE 2022

BMW X1 ESTATE 2022

BMW X7 DIESEL ESTATE 2022

BMW X7 ESTATE 2022

BMW ALPINA 3 SERIES DIESEL SALOON 2022

BMW ALPINA 3 SERIES DIESEL TOURING 2022

BMW ALPINA 3 SERIES SALOON 2022

BMW ALPINA 3 SERIES TOURING 2022

BMW ALPINA 4 SERIES DIESEL GRAN COUPE 2022

BMW ALPINA 4 SERIES GRAN COUPE 2022

BMW ALPINA 8 SERIES GRAN COUPE 2022

CITROEN AMI COUPE 2022



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CITROEN C5 AIRCROSS DIESEL HATCHBACK 2022

CITROEN C5 AIRCROSS HATCHBACK 2022

CUPRA BORN ELECTRIC HATCHBACK 2022

DACIA DUSTER DIESEL ESTATE 2022

**DACIA DUSTER ESTATE 2022** 

DACIA DUSTER ESTATE SPECIAL EDITION 2022

DACIA JOGGER ESTATE 2022

DACIA SANDERO HATCHBACK 2022

DACIA SANDERO STEPWAY HATCHBACK 2022

DS DS 3 ELECTRIC HATCHBACK 2022

DS DS 3 HATCHBACK 2022

DS DS 7 DIESEL HATCHBACK 2022

DS DS 7 HATCHBACK 2022

DS DS 7 HATCHBACK SPECIAL EDITION 2022

FORD FOCUS ESTATE SPECIAL EDITIONS 2022

FORD FOCUS HATCHBACK SPECIAL EDITIONS 2022

FORD GRAND TOURNEO CONNECT DIESEL ESTATE 2022

FORD GRAND TOURNEO CONNECT ESTATE 2022

FORD TOURNEO CONNECT DIESEL ESTATE 2022

FORD TOURNEO CONNECT ESTATE 2022

GENESIS G80 ELECTRIC SALOON 2022

**GENESIS GV60 ESTATE 2022** 

GENESIS GV70 ELECTRIC ESTATE 2022

GWM ORA FUNKY CAT HATCHBACK 2022

HONDA CIVIC HATCHBACK 2022

HONDA e HATCHBACK SPECIAL EDITIONS 2022

HYUNDAI 130 HATCHBACK SPECIAL EDITIONS 2022

HYUNDAI IONIQ 6 ELECTRIC SALOON 2022

INEOS GRENADIER DIESEL STATION WAGON 2022

**INEOS GRENADIER STATION WAGON 2022** 

JEEP GRAND CHEROKEE SW 2022

**KIA NIRO ESTATE 2022** 

**KIA NIRO EV ESTATE 2022** 

KIA XCEED HATCHBACK 2022

LAND ROVER RANGE ROVER SPORT DIESEL ESTATE 2022

LAND ROVER RANGE ROVER SPORT ESTATE 2022

LEXUS RZ ELECTRIC ESTATE 2022

MASERATI GRECALE ESTATE 2022

MAZDA CX-60 ESTATE 2022

MAZDA MAZDA2 HYBRID HATCHBACK 2022

MERCEDES-BENZ C CLASS AMG ESTATE 2022

MERCEDES-BENZ C CLASS AMG SALOON 2022

MERCEDES-BENZ EQE AMG SALOON 2022

MERCEDES-BENZ EQE SALOON 2022

MERCEDES-BENZ SL AMG CONVERTIBLE 2022

MG MOTOR UK MG4 HATCHBACK 2022

MG MOTOR UK MG5 ELECTRIC ESTATE 2022

NISSAN LEAF HATCHBACK 2022

NISSAN X-TRAIL STATION WAGON 2022

PEUGEOT 408 FASTBACK 2022

PEUGEOT 408 FASTBACK SPECIAL EDITION 2022

POLESTAR 3 ESTATE 2022

PORSCHE 911 [992] TARGA 4 SPECIAL EDITIONS 2022

PORSCHE 911 [992] TURBO COUPE SPECIAL EDITIONS 2022

PORSCHE CAYENNE COUPE SPECIAL EDITIONS 2022

PORSCHE CAYENNE ESTATE SPECIAL EDITIONS 2022

RENAULT MEGANE E-TECH HATCHBACK 2022

RENAULT MEGANE E-TECH HATCHBACK SPECIAL EDITION 2022

SKODA ENYAQ IV COUPE 2022



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SKODA KAROQ DIESEL ESTATE 2022

SKODA KAROQ ESTATE 2022

SUBARU FORESTER ESTATE 2022

SUBARU SOLTERRA HATCHBACK 2022

TOYOTA COROLLA HATCHBACK 2022

TOYOTA COROLLA TOURING SPORT 2022

TOYOTA GR86 COUPE 2022

VAUXHALL ASTRA DIESEL SPORTS TOURER 2022

**VAUXHALL ASTRA SPORTS TOURER 2022** 

VAUXHALL CORSA ELECTRIC HATCHBACK SPECIAL EDITIONS 2022

VOLKSWAGEN CADDY CALIFORNIA DIESEL ESTATE 2022

**VOLKSWAGEN CADDY CALIFORNIA ESTATE 2022** 

VOLKSWAGEN CADDY CALIFORNIA MAXI DIESEL ESTATE 2022

**VOLKSWAGEN CADDY CALIFORNIA MAXI ESTATE 2022** 

**VOLKSWAGEN ID.5 COUPE 2022** 

VOLKSWAGEN ID.BUZZ ESTATE 2022

VOLKSWAGEN ID.BUZZ ESTATE SPECIAL EDITIONS 2022

**VOLKSWAGEN MULTIVAN DIESEL ESTATE 2022** 

**VOLKSWAGEN MULTIVAN ESTATE 2022** 

**VOLKSWAGEN T-ROC CABRIOLET 2022** 

VOLKSWAGEN T-ROC DIESEL HATCHBACK 2022

**VOLKSWAGEN T-ROC HATCHBACK 2022** 

#### **Budget changes**

The overall average budget change at 36/60 is +£0.77 The following models see the largest changes (more than +/- 20%):

CAPID	Description	Approximate Change	Reason
100864	Alfa Romeo Stelvio Estate Special Edition 2.0 Turbo 280 Estrema 5dr Auto 22	21%	Tyre price correction
100865	Alfa Romeo Stelvio Estate Special Edition 2.2 D 210 Estrema 5dr Auto 22	22%	Tyre price correction
98089	BMW 4 Series Coupe 420i xDrive M Sport 2dr Step Auto [Tech Pack] 23	-26%	Wear rate updates
98091	BMW 4 Series Coupe 420i xDrive M Sport 2dr Step Auto [Tech/Pro Pack] 23	-26%	Wear rate updates
93901	BMW 4 Series Diesel Coupe 420d xDrive MHT M Sport 2dr Step Auto [Tech Pack] 23	-25%	Wear rate updates
93903	BMW 4 Series Diesel Coupe 420d xDrive MHT M Sport 2dr Step Auto [Tech/Pro] 23	-25%	Wear rate updates
100354	Mercedes EQE Saloon EQE 350+ 215kW AMG Line 90kWh 4dr Auto 22	-22%	Wear rate updates
100355	Mercedes EQE Saloon EQE 350+ 215kW Exclusive Luxury 90kWh 4dr Auto 22	-28%	Wear rate updates
99322	Tesla Model Y Hatchback Long Range AWD 5dr Auto 22	-23%	Wear rate updates
101396	Tesla Model Y Hatchback RWD 5dr Auto 22	-24%	Wear rate updates
101113	Volkswagen ID.4 Estate 220kW 4MOTION GTX 77kWh 5dr Auto [125kW Ch] 23	20%	Wear rate updates
99658	Volkswagen ID.4 Estate 220kW GTX 77kWh AWD 5dr Auto [135kW Ch] 23	20%	Wear rate updates

#### VAT

VAT is excluded from all calculations.

#### Service intervals

All calculations are based upon the service intervals recommended by the manufacturer.



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#### The following factors must be considered when setting maintenance budgets

All values are standard average discounted rate by Manufacturer.

Data includes 2nd & 3rd year warranty only covered exclusively by the Manufacturer.

No manufacturer goodwill payments are included in the data.

All costs are original parts price (manufacturers/franchise dealers).

Vehicle usage is set at medium and assumes on road use only.

Replacement tyres are assumed to be premium brand.

Mortality rates are average for standard use.

Where data is unavailable then certain assumptive aspects of data will be used based on available information for existing models sharing common features.

In cases where no data is available and there are no common equivalents then either an assumptive figure based on the best available information will be used or alternatively no data will be issued.

#### The following elements are excluded from cap hpi gold book SMR

Additional warranty costs
Relief vehicles
Accident management costs
Road fund license
Insurance costs
Costs of finance
Fuel

