

# October 2021 Future car market SMR overview

Welcome to our latest overview of Service Maintenance and Repair (SMR) Budgets, previously known as the 'gold book SMR editorial'. This is aimed at our Fleet sector customers, who may use the Budgets when setting their lease rates.

Any customer suggestions for improvement would be appreciated: please e-mail <u>dylan.setterfield@cap-hpi.com</u>

Following our acquisition of Derwent Management Services in 2014, cap-hpi Ludlow (Derwent) data has been used to populate our SMR budget forecast product since October 2014, but there have been no technical changes to any of our data files or services.

As we expected, the new data represented a considerable improvement in terms of vehicle coverage compared to our previous external supplier, with more than 4,200 additional cars and LCVs being valued at implementation. Overall Car coverage is 99.1% with many of the vehicles valued in gold book for the first time also included in the SMR data.

The new budgets are based on our market leading Burn Rate data and incorporate the latest probability distributions for all elements, based on real world costs. In our opinion, it reflects a much more realistic representation of the likely future SMR expenditure than we were able to display in the past.

For any further detailed questions, please e-mail <u>smr@cap-hpi.com</u> and we will respond as a matter of urgency.

# **New Ranges**

Vehicles from the following ranges have been included in SMR product for the first time in this month's publication of SMR budget forecasts:

# Range

ABARTH 695 HATCHBACK 2021 ASTON MARTIN V8 VANTAGE ROADSTER SPECIAL EDITIONS 2021 AUDI E-TRON GT SALOON 2021 AUDI Q4 E-TRON ESTATE 2021 AUDI Q4 E-TRON ESTATE SPECIAL EDITIONS 2021 AUDI Q4 E-TRON SPORTBACK 2021 AUDI Q4 E-TRON SPORTBACK SPECIAL EDITIONS 2021 AUDI RS 3 SALOON 2021 AUDI RS 3 SALOON SPECIAL EDITIONS 2021 AUDI RS 3 SPORTBACK 2021 AUDI RS 3 SPORTBACK SPECIAL EDITIONS 2021 AUDI RS 3 SPORTBACK SPECIAL EDITIONS 2021 AUDI RS 3 SPORTBACK SPECIAL EDITIONS 2021 BIWW 2 SERIES COUPE 2021 BMW 2 SERIES DIESEL COUPE 2021 BMW 4 SERIES GRAN COUPE 2021



BMW 4 SERIES GRAN COUPE SPECIAL EDITIONS 2021 BMW 4 SERIES GRAN DIESEL COUPE 2021 BMW I4 GRAN COUPE 2021 BMW IX ESTATE 2021 BMW iX3-E ELECTRIC ESTATE 2021 BMW M4 CONVERTIBLE 2021 BMW M5 SALOON SPECIAL EDITIONS 2021 BMW X3 DIESEL ESTATE 2021 BMW X3 ESTATE 2021 BMW X3 M ESTATE 2021 BMW X4 DIESEL ESTATE 2021 BMW X4 ESTATE 2021 BMW X4 M ESTATE 2021 BMW X5 ESTATE SPECIAL EDITIONS 2021 BMW X6 ESTATE SPECIAL EDITIONS 2021 BMW ALPINA 8 SERIES GRAN COUPE 2021 BMW ALPINA X3 DIESEL ESTATE 2021 CITROEN BERLINGO ESTATE SPECIAL EDITIONS 2021 CITROEN C3 AIRCROSS DIESEL HATCHBACK 2021 CITROEN C3 AIRCROSS HATCHBACK 2021 CITROEN E-BERLINGO ELECTRIC ESTATE 2021 DACIA DUSTER DIESEL ESTATE 2021 DACIA DUSTER ESTATE 2021 DACIA SANDERO HATCHBACK 2021 DACIA SANDERO STEPWAY HATCHBACK 2021 DS DS 9 SALOON 2021 FORD GALAXY ESTATE 2021 FORD S-MAX ESTATE 2021 FORD S-MAX VIGNALE ESTATE 2021 HYUNDAI BAYON HATCHBACK 2021 HYUNDAI 120 HATCHBACK SPECIAL EDITIONS 2021 HYUNDAI IONIQ 5 ELECTRIC HATCHBACK 2021 HYUNDAI KONA ELECTRIC HATCHBACK 2021 HYUNDAI KONA HATCHBACK 2021 HYUNDAI SANTA FE ESTATE 2021 JAGUAR E-PACE ESTATE SPECIAL EDITIONS 2021 JAGUAR F-PACE ESTATE SPECIAL EDITIONS 2021 JEEP COMPASS SW 2021 KIA CEED DIESEL HATCHBACK 2021 **KIA CEED DIESEL SPORTSWAGON 2021** KIA CEED HATCHBACK 2021 **KIA CEED SPORTSWAGON 2021** KIA EV6 ELECTRIC ESTATE 2021 KIA NIRO ESTATE SPECIAL EDITIONS 2021 KIA SOUL ELECTRIC HATCHBACK 2021 LEXUS ES SALOON 2021 LEXUS NX ESTATE 2021



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# **Budget Changes**

The overall average budget change at 36/60 is -£13.18.

The following models see the largest changes (more than +/- 20%):

APID	Description	Approximate Change	Reason
2628	Aston Martin Rapide Saloon Special Edition V12 [595] AMR 4dr III Auto 19	-41%	Free service updates
3973	Aston Martin Vanquish Convertible Special Ed V12 [595] S Ultimate 2dr Volante Auto 18	-39%	Free service updates
3972	Aston Martin Vanquish Coupe Special Editions V12 [595] S Ultimate 2+0 2dr Auto 18	-39%	Free service updates
4311	Fiat 500 Electric Hatchback 70kW Action 24kWh 3dr Auto 22	23%	Service labour updates
	CAPID 02628 03973 03972 04311	Aston Martin Rapide Saloon Special Edition V12 [595] AMR 4dr III Auto 19 Aston Martin Vanquish Convertible Special Ed V12 [595] S Ultimate 2dr Volante Auto 18 Aston Martin Vanquish Coupe Special Editions V12 [595] S Ultimate 2+0 2dr Auto 18	CAPIDDescriptionChange2628Aston Martin Rapide Saloon Special Edition V12 [595] AMR 4dr III Auto 19-41%33973Aston Martin Vanquish Convertible Special Ed V12 [595] S Ultimate 2dr Volante Auto 18-39%33972Aston Martin Vanquish Coupe Special Editions V12 [595] S Ultimate 2+0 2dr Auto 18-39%

#### VAT

VAT is excluded from all calculations.

# **Service Intervals**

All calculations are based upon the service intervals recommended by the manufacturer.

# The following factors must be taken into account when setting maintenance budgets

All values are standard average discounted rate by Manufacturer. Data includes 2nd & 3rd year warranty only covered exclusively by the Manufacturer. No manufacturer goodwill payments are included in the data. All costs are original parts price (manufacturers/franchise dealers). Vehicle usage is set at medium and assumes on road use only. Replacement tyres are assumed to be premium brand. Mortality rates are average for standard use.

Where data is unavailable then certain assumptive aspects of data will be used based on available information for existing models sharing common features.



In cases where no data is available and there are no common equivalents then either an assumptive figure based on the best available information will be used or alternatively no data will be issued.

# The following elements are excluded from cap hpi gold book SMR

Additional warranty costs Relief vehicles Accident management costs Road fund license Insurance costs Costs of finance Fuel